

WEALTH OFFICE:

JEFF PITTMAN

EVP, DIRECTOR OF WEALTH MANAGEMENT

1106-E COAST VILLAGE ROAD

MONTECITO. CA 93108

THE ECONOMY AT A GLANCE

ECONOMIC HIGHLIGHTS

January 30, 2023 Vol. 90, No. 17

DOLLAR DROPS FROM HIGHS

The dollar has dropped 5% from its cycle highs over the past two months, falling as the outlook for further aggressive rate hikes has cooled. The greenback spiked early in the pandemic, when global investors flocked to the security of assets denominated in U.S. currency. After peaking in April 2020, the greenback declined in 2021 but then rose again for much of 2022, driven by uncertainty surrounding the Russian invasion of Ukraine, soaring inflation, and higher global interest rates. By October, on a real trade-weighted basis, the dollar was 23% above its average valuation over the past 20 years. But inflation in the U.S. has trended lower since the summer, and the Federal Reserve has started to back away from its ultra-aggressive rate hike campaign. Looking ahead, we anticipate a trading range near current levels for the greenback for the balance of the year. That's because we think U.S. GDP growth may be uneven due to the Fed's rate hikes. In addition, we expect higher rates to increase interest payments as a percentage of GDP from recent lows of 1.5%. Lastly, the still-high valuation of the greenback implies that other currencies -- and even gold or other commodities -- are possibly undervalued, and we would expect traders to bid up those values over time.

U.S. DOLLAR TREND REAL TRADE-WEIGHTED U.S. DOLLAR INDEX



ECONOMIC HIGHLIGHTS (CONTINUED)

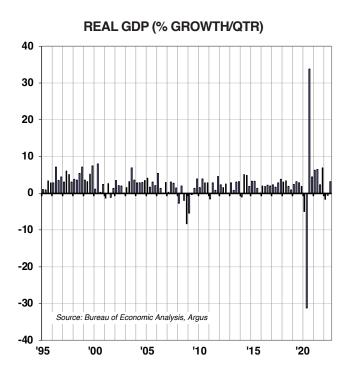
HIGHER RATES SPELL END TO HOUSING SECTOR GROWTH

Housing prices are finally starting to cool. The S&P/ Case-Shiller National Home Price Index for October 2022 showed that the average price was up "only" 9.2% year-overyear -- down from a peak year-over-year increase of 12% in June. High home prices and high mortgage rates (the average rate on a 30-year fixed-rate mortgage was recently 6.15%) have made the market unaffordable for buyers, including the millions of Millennials who are starting families. KB Home recently reported that fourth-quarter home orders were down 80% from the prior year and that the cancellation rate had jumped to 68% of gross orders from 13% a year earlier. On the positive side, the National Association of Home Builders reported that builder sentiment rose by four points, to 35, in January after a string of 12 consecutive monthly declines. While it is too early to tell if this is a turning point, it does seem clear that the housing sector will not boost U.S. economic growth until pricing pressures and mortgage rates ease further.



GDP GREW 2.9% IN 4Q22

According to the "advance" estimate released by the Bureau of Economic Analysis, U.S. GDP expanded in 4Q22 at an annualized rate of 2.9%. Areas of strength included personal consumption expenditures on services, which rose at a 2.6% rate; personal consumption expenditures on durable goods, which rose at a 1.1% rate after falling over the previous three quarters; investment into intellectual property products, which advanced at a 5.3% rate; net exports, as exports grew 14.4% and imports declined 6.9%; government spending, which was up at a 3.7% pace; and inventories. Segments of the economy that struggled included investment in equipment (down 3.7%); exports of goods (down 7.0%); and residential investment (down 26.7%). The GDP report also contains data on inflation. The PCE price index rose 3.2% in 4Q, compared to a 4.8% increase in 3Q. Excluding food and energy prices, the PCE price index increased 3.9%, compared to an increase of 4.7% in 3Q. In our view, the report indicates that the Fed's rate hikes are already having an impact on economic conditions, as inflation has moderated and the housing sector is slumping. But the consumer remains resilient, with the pick-up in spending on durable goods a clear bright spot. Our forecasts for 2023 call for a slowdown in GDP as the Fed continues to hike rates.

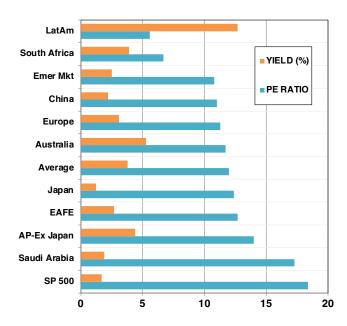


FINANCIAL MARKET HIGHLIGHTS

GLOBAL STOCKS PRICED AT DISCOUNT TO U.S. STOCKS

As global markets struggle to recover from the impact of rising inflation and the Russian invasion of Ukraine, one thing has not changed: U.S. stocks are more expensive than global stocks on numerous valuation metrics. The P/E ratio on the S&P 500 is 18, above the global average of 12 and well above the average multiples of 6-11 for emerging markets. A review of yields tells a similar story. The current dividend yield for the S&P 500 is 1.7%, versus the global average of 3.8% and Asian, Australian, and Latin American yields of 5%-12%. The region that does not completely fit the pattern is the Middle East: the average P/E on a Saudi Arabian stock is a high 17.3 and the yield is a low 1.9%. This can be blamed on high oil prices. One reason investors are generally willing to pay a higher price for North American securities is the transparency of the U.S. financial system. What is more, global returns can be volatile across individual countries given currency, security, and geopolitical risks; indeed, U.S. stocks outperformed the EAFE in 2022, and have also outperformed over the past five years.

GLOBAL EQUITY VALUATION METRICS



ECONOMIC TRADING CHARTS & CALENDAR



Previous Week's Releases and Next Week's Releases on next page.

ECONOMIC TRADING CHARTS & CALENDAR (CONTINUED)

Previous Week's Releases

			Previous	Argus	Street	
Date	Release	Month	Report	Estimate	Estimate	Actual
31-Jan	Consumer Confidence	January	108.3	109.0	109.4	NA
1-Feb	ISM Manufacturing	January	48.4	48.5	48.1	NA
	Construction Spending	December	8.5%	8.0%	NA	NA
	Total Vehicle Sales	January	13.31 Mil.	14.20 Mil.	14.10 Mil.	NA
	ISM New Orders	January	45.2	46.0	NA	NA
2-Feb	Factory Orders	December	7.3%	7.0%	NA	NA
	Nonfarm Productivity	4Q	0.8%	2.2%	2.6%	NA
	Unit Labor Costs	4Q	2.4%	2.0%	1.6%	NA
3-Feb	ISM Services Index	January	49.6	50.0	50.3	NA
	Nonfarm Payrolls	January	223 K	185 K	175 K	NA
	Average Weekly Hours	January	34.3	34.4	34.4	NA
	Average Hourly Earnings	January	4.6%	4.8%	NA	NA
	Unemployment Rate	January	3.5%	3.6%	3.6%	NA

Next Week's Releases

			Previous	Argus	Street	
Date	Release	Month	Report	Estimate	Estimate	Actual
14-Feb	Consumer Price Index	January	6.5%	NA	NA	NA
	CPI ex-Food & Energy	January	5.7%	NA	NA	NA
15-Feb	Retail Sales	January	6.0%	NA	NA	NA
	Retail Sales ex-autos	January	7.0%	NA	NA	NA
	Business Inventories	December	15.1%	NA	NA	NA
	Industrial Production	January	1.7%	NA	NA	NA
	Capacity Utilization	January	78.8%	NA	NA	NA
16-Feb	PPI Final Demand	January	6.2%	NA	NA	NA
	PPI ex-Food & Energy	January	5.5%	NA	NA	NA
	Housing Starts	January	1382 K	NA	NA	NA
17-Feb	Import Price Index	January	3.5%	NA	NA	NA
	Leading Index	January	-1.0%	NA	NA	NA

This information is not meant as a guide to investing, or as a source of specific investment recommendations, and Montecito Bank & Trust make no implied or express recommendations concerning the manner in which any client's accounts should or would be handled, as appropriate investment decisions depend upon the client's investment objectives. The information is general in nature and is not intended to be, and should not be construed as, legal or tax advice. In addition, the information is subject to change and, although based upon information that Montecito Bank & Trust consider reliable, is not guaranteed as to accuracy or completeness. Montecito Bank & Trust make no warranties with regard to the information or results obtained by its use and disclaims any liability arising out of your use of, or reliance on, the information. Argus Research Co. (ARC) is an independent investment research provider whose parent company, Argus Investors' Counsel, Inc. (AIC), is registered with the U.S. Securities and Exchange Commission. Argus Investors' Counsel is a subsidiary of The Argus Research Group, Inc. Neither The Argus Research Group nor any affiliate is a member of the FINRA or the SIPC. Argus Research is not a registered broker dealer and does not have investment banking operations. The Argus trademark, service mark and logo are the intellectual property of The Argus Research Group, Inc. The information contained in this research report is produced and copyrighted by Argus Research Co., and any unauthorized use, duplication, redistribution or disclosure is prohibited by law and can result in prosecution. This report is not an offer to sell or a solicitation of an offer to buy any security. Argus may issue or may have issued other reports that are inconsistent with or may reach different conclusions than those represented in this report, and all opinions are reflective of judgments made on the original date of publication. Argus shall accept no liability for any loss arising from the use of this report, nor shall Argus treat all recipients of this report as customers simply by virtue of their receipt of this material. Investments involve risk and an investor may incur either profits or losses. Past performance should not be taken as an indication or guarantee of future performance. Argus Investors' Counsel (AIC), a portfolio management business based in Stamford, Connecticut, is a customer of Argus Research Co. (ARC), based in New York, Argus Investors' Counsel pays Argus Research Co. for research used in the management of the AIC core equity strategy and model portfolio and UIT products, and has the same access to Argus Research Co. reports as other customers. However, clients and prospective clients should note that Argus Investors' Counsel and Argus Research Co., as units of The Argus Research Group, have certain employees in common, including those with both research and portfolio management responsibilities, and that Argus Research Co. employees participate in the management and marketing of the AIC core equity strategy and UIT and model portfolio products.